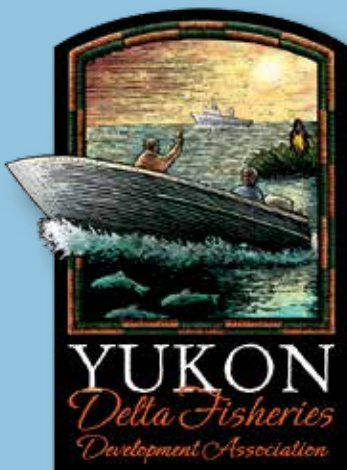


2017 ANNUAL REPORT



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**YUKON DELTA FISHERIES
DEVELOPMENT ASSOCIATION**

Living to fish. Fishing to live.



YUKON DELTA FISHERIES DEVELOPMENT ASSOCIATION

2017 ANNUAL REPORT

Community development through fisheries development,
representing the Alaskan communities of

- Alakanuk
- Emmonak
- Grayling
- Kotlik
- Mountain Village
- Nunam Iqua

OUR MISSION

*To create a self-sustaining,
independent fishing company
which will create
income and employment
opportunities
for Yukon Delta residents.*

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2017 Highlights

Yukon Delta Fisheries Development Association (YDFDA) is celebrating 25 years of service to our residents. Over the years our CDQ quota has translated into investment opportunities both inside and outside the region, allowing us to provide tangible benefits to our member residents.

Kwikpak Fisheries buys salmon from Yukon Delta residents providing economic opportunities for both fishermen and processing plant workers. **Yukon Marine Manufacturing** (YMM) employs local welders to build and repair boats for Yukon Delta residents.

Yukon River Towing (YRT) began operating in 2010 hauling gravel and rock throughout the Yukon Delta region. It has since expanded to building construction and employs local residents in and near their home villages. Our **Youth Employment Program** (YEP) provides summer employment opportunities to students between the ages of 14 and 17.

Kwikpak Fisheries was once again the major buyer on the Lower Yukon for the 2017 salmon season. Kwikpak Fisheries purchased 6,277,144 pounds of salmon infusing \$4,068,007 into the pockets of 409 fishermen and their families.



Kwikpak Fisheries employed 642 residents with wages of \$3,582,583. This included employment of 158 students ranging in age from 14–17 in the Youth Employment Project with wages of \$277,463.

In 2017 YDFDA was awarded a grant from the State of Alaska, Department of Labor Workforce Investment And Opportunity Act to partially fund our Youth Employment Project. The YEP Project is highly successful. We have received this grant six out of the last seven years.

Residents working onboard Bering Sea fishing vessels totaled 41 with wages of \$533,381.

YDFDA assisted the Alaska Department of Fish and Game (ADF&G) by providing funding for various projects in 2017. Local technicians were hired

to assist ADF&G in Emmonak, Middle Mouth, and Big Eddy with projects which included the summer chum and Chinook test nets and sampling, followed by the fall chum and coho test fishing and sampling. Testing was conducted using fyke and hoop nets for efficiently catching lamprey.

YDFDA assisted the National Oceanic and Atmospheric Association (NOAA) in a smolt trawl survey that identified the amount of Chinook and other smolt leaving the mouth of the Yukon after breakup.

YDFDA assisted 42 residents with employment assistance funding totaling \$62,075.

Kwikpak Fisheries purchased cisco from 24 local fishermen who landed 19,538 pounds at a value to fishermen of \$29,307. Working in conjunction with ACME Smoked Fish of Brooklyn, NY, Kwikpak has built up a

specialty market for this unique product. Market demand for Yukon River cisco far exceeds the current allowable harvest. We continue to work with ADF&G to increase the allowable harvest.

Kwipak Fisheries purchased 4,017 furs from 118 trappers at a value to trappers of \$250,866. Kwipak is now the largest raw fur buyer in the State of Alaska.

In 2017, Yukon Marine Manufacturing completed fabrication of 34 new skiffs. In addition, numerous repairs and modifications were done for residents on existing skiffs. 14 local residents were employed at Yukon Marine Manufacturing. 17 skiffs were sold in 2017.

Yukon River Towing (YRT) provided jobs for 46 regional residents with wages of \$524,276.

YDFDA's scholarship program awarded scholarships to 61 students attending both

universities and vocational institutions. Scholarships awarded amounted to \$251,574.

In 2017 1,336 YDFDA residents took advantage of employment opportunities made available through YDFDA and subsidiaries. This resulted in wages of \$9,574,726 going back to the communities.

In 2017 YDFDA sponsored numerous fishermen, both subsistence and commercial, to attend and testify at the Federal Subsistence Board, Alaska Board of Fisheries, Yukon River Panel, Yukon River Drainage Fishermen's Association, and North Pacific Fisheries Management Council meetings. Fishermen provided input on matters of concern to the lower river.

Since 2000 YDFDA has partnered with the Alaska Business Development Center, Inc. sponsoring the Volunteer Tax and Loan Program (VTLP).



The program assists taxpayers in YDFDA communities at no charge with the completion of their tax returns and provides them with taxpayer education. In 2017, 843 residents were assisted with their tax returns in the communities of Alakanuk, Emmonak, Kotlik, Mountain Village, and Nunam Iqua. \$1,134,618 in tax refunds was returned to our local taxpayers. Grayling is served by Tanana Chiefs Conference and its partnership with ABDC, Inc.

YDFDA assisted numerous residents with the purchase of salmon permits.



We are excited about the future and look forward to 2018 as the Board of Directors and administration explore more opportunities to provide community and economic development benefits to our residents and the entire Lower Yukon region.

YDFDA's In-Region Companies

KWIKPAK Fisheries, LLC



SALMON

2017 marked the 15th consecutive year of operation for Kwikpak Fisheries on the Lower Yukon.

During the 2017 season, Kwikpak's operations included the processing facility in Emmonak, an icing station in Kotlik, and the buying/icing barge in Mountain Village.

In 2017 the majority of product was processed in Emmonak which included fresh fish sales of both fillets and H&G and frozen fillets and H&G. Kwikpak branded product was shipped directly to customers in the lower forty-eight and Europe.

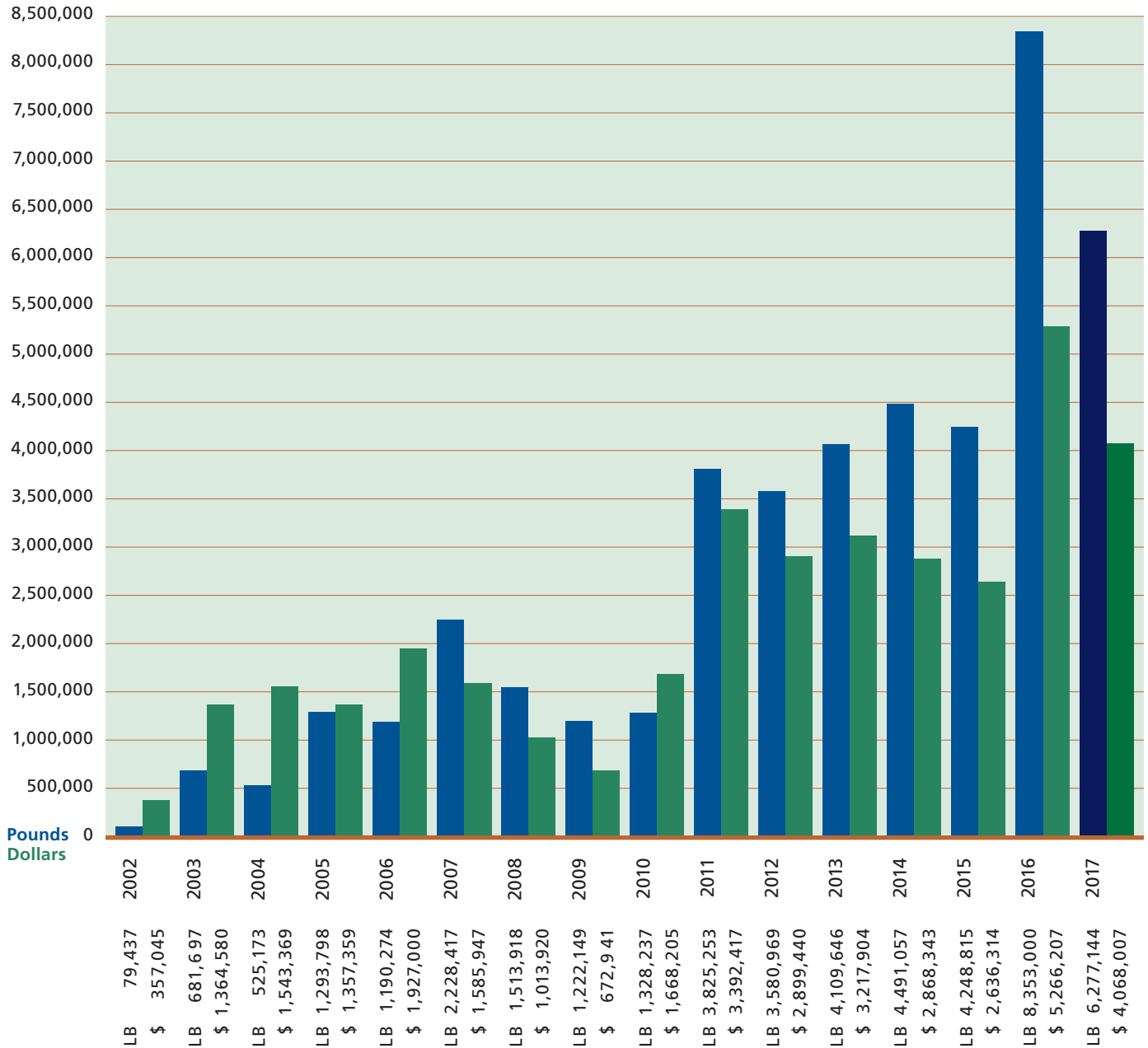
409 fishermen delivered 6,277,144 pounds of salmon in 2017. The total earnings to fishermen and their families was \$4,068,007.

Kwikpak continued to promote wild Yukon River salmon world-wide. We have maintained our reputation for high quality demonstrated by sales and distribution in Japan, the United Kingdom, and several other Western European countries. We are dedicated to aggressively producing and marketing the highest quality salmon enabling us to provide the greatest economic benefit possible to our residents.

Economic gains to fishermen are clearly evident. Ex-vessel prices



KWIKPAK SALMON PURCHASES — POUNDS (MILLIONS) / DOLLARS (MILLIONS)



From 2011 to 2016, all salmon purchases were chum, coho, or sockeye salmon. King salmon was purchased again in 2017 in limited quantities.

YDFDA's In-Region Companies (Continued)

for both Yukon Keta and Coho salmon were among the highest paid to fishermen statewide in 2017.

CISCO

Kwikpak continues to develop markets for fisheries classified as experimental by ADF&G. In 2017 the cisco harvest was once again a success. 31 fishermen delivered 19,538 pounds at a value of \$29,307. In order to provide the

highest quality, all of the harvest was processed in Emmonak and shipped directly to ACME Smoked Fish of Brooklyn, NY.

LAMPREY

Due to unsafe ice conditions, the lamprey fishery was unsuccessful. We continue to receive interest in this unique fishery which is the only commercial lamprey fishery in U.S. waters.

KING SALMON PURCHASED BY KWIKPAK FISHERIES

	Y-1	Y-2	TOTAL
2002	3,670	221	3,891
2003	15,134	9,708	24,842
2004	14,979	9,646	24,625
2005	8,625	4,327	12,952
2006	13,286	6,795	20,081
2007	11,372	5,049	16,421
2008	2,224	958	3,182
2009	81	131	212
2010	5,699	4,143	9,842
2011	0	0	0
2012	0	0	0
2013	0	0	0
2014	0	0	0
2015	0	0	0
2016	0	0	0
2017	1,804	0	1,804



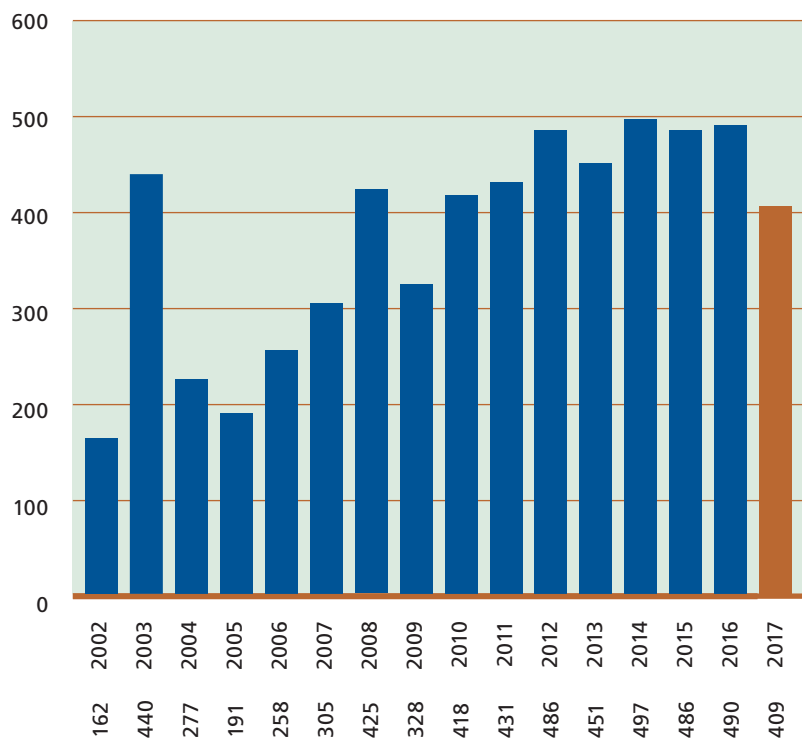
EMPLOYMENT

In addition to providing a fair market value to the region's fishermen, Kwikpak Fisheries is the largest private employer in the region. Kwikpak Fisheries makes a concentrated effort to recruit workers from within the region to provide beneficial employment opportunities to residents of our member villages. We also recruit on an as needed basis from other Western Alaska villages including Marshall, Pilot Station, Russian Mission, St. Mary's, Pitkas Point, Hooper Bay, Scammon Bay, Chevak, Chefornak, Akiak, Akuchak, Kaltag, Bethel, St. Michael and Stebbins.

In 2017 Kwikpak hired a total of 642 residents that live within the Lower Yukon/Western Alaska region. These workers had earnings totaling \$3,582,583. Kwikpak is heavily involved in several aspects of the in-region workforce. We exclusively utilize regional administrators for recruitment of all local workers. Job placement and training are prioritized to provide skills to workers from our villages. We have been able to not only train the residents of our region, but also provide them with meaningful jobs. We now have regional workers with jobs in accounting, data entry, heavy equipment operators, commercial refrigeration, documented vessel operations, tug boat crews and captains, electricians, fishery technicians, cooks, store keepers, clerical workers, air cargo, commercial truck drivers, regulatory recorders, seafood technicians, and operating engineers, in addition to our fish processors. We place regional residents in the forefront of all employment policies.

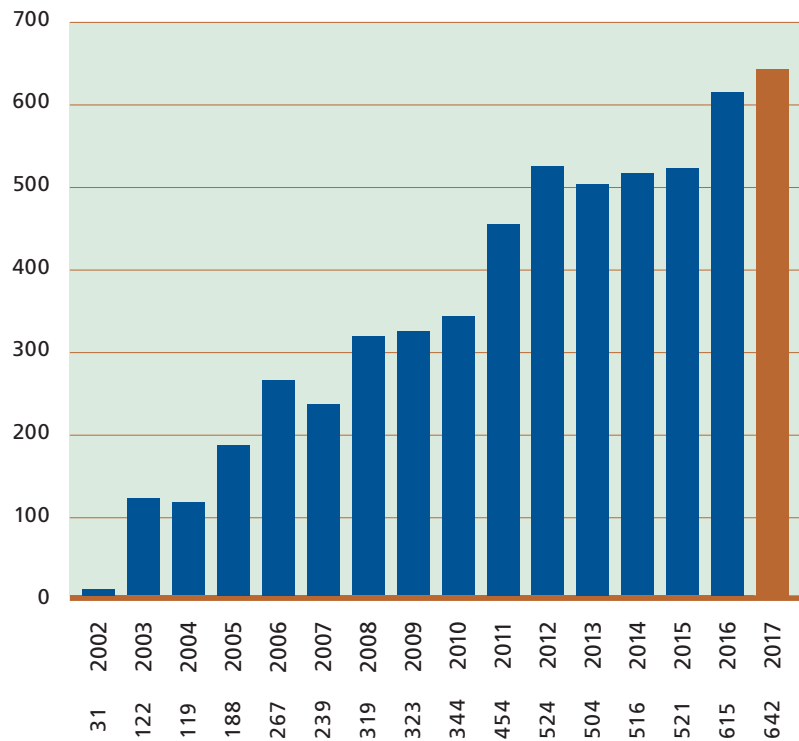


LOCAL KWIPAK EMPLOYMENT — FISHERMEN

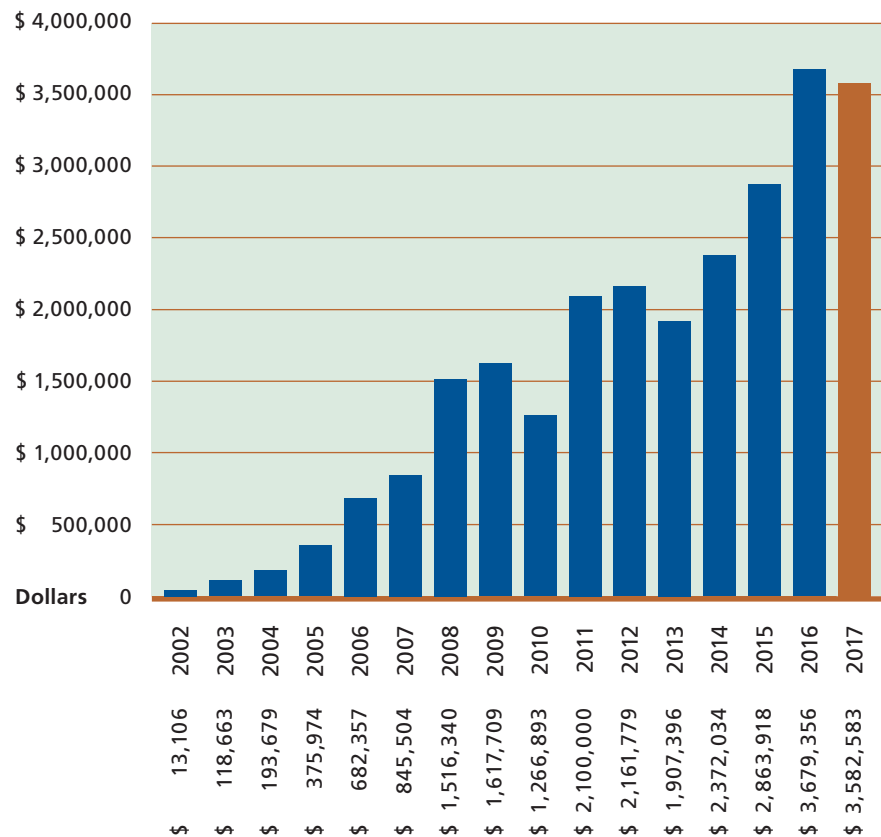


YDFDA's In-Region Companies (Continued)

LOCAL KWIKPAK EMPLOYMENT — EMPLOYEES



LOCAL KWIKPAK EMPLOYMENT — WAGES



YOUTH EMPLOYMENT PROJECT (YEP)

A key component of our employment and workforce development is the Youth Employment Project (YEP). This program is felt to be the cornerstone in addressing the long term unemployment issues of our region.

We are very proud of the YEP program which employs youth between the ages of 14 and 17.

In 2017 Kwikpak Fisheries employed 158 students. Total wages earned by the 158 youth employees equaled \$277,463 averaging \$1,756 per student. Youth employees held positions including office assistant, receptionist, cashier, salmon traceability data entry, custodian, roe technicians, packing fish, grading fish, making boxes, and bunkhouse assistant. Youth employees were hired from Nunam Iqua, Alakanuk, Emmonak, Kotlik, and Mountain Village to work at all three Kwikpak stations.

Through their experience working in the YEP program, the youth are building a fundamental foundation for the general workforce and learning to be contributing members of society.



FUR BUYING

Headquartered in Grayling and Kotlik, our fur buying operations continued in earnest during the 2017 season. 4,017 furs were purchased from 118 trappers. Trappers were paid \$250,866 in

2017. Kwikpak has now firmly established itself as the largest raw fur buyer in the State of Alaska. In addition, our Lynx and Marten were ranked top grade against Lynx and Marten trapped nationwide.

YDFDA's In-Region Companies (Continued)

Yukon River Towing, LLC



YUKON RIVER TOWING (YRT)

Yukon River Towing, headquartered in Emmonak, AK, was established in 2010 to provide regional residents with job opportunities

in the construction and towing fields. Regional construction projects include commercial construction, building renovations, site work, utilities, and fisheries support. Barging and towing services are primarily gravel hauling.

In 2017, YRT provided jobs for 46 regional residents with wages of \$524,276.

YRT was awarded the contracts for the second phase of the Kotlik Fire Clean-up and the EDA Roe/Office Replacement Building. In addition to these two projects, YRT employees also worked on the following projects in 2017: Alakanuk School Renovation Completion, Alakanuk 4-Plex Punch List, Alakanuk 4-Plex Fuel Clean-up, YMM/YDFDA Replacement Office Building, Kotlik Yupik Enterprises Building, Scammon Bay Teacher Housing Post Fire Renovation, site preparation for the new YRT office and yard location, fenced off an asbestos contaminated building in Mountain Village, fish tendering and gravel hauling.

The 2017 projects generated work for local laborers, carpenters, plumbers, certified Asbestos Abatement Laborers, mechanics, supervisors, administrative assistants, heavy equipment operators, LCM captains, and deckhands. This is the first year YRT has had 100% local people on the heavy equipment operating crew.

Thirteen employees worked on the Kotlik fire cleanup. This project consisted of 100% local Kotlik hire. Eight employees worked on the YMM/YDFDA Office which was rebuilt following the original office being lost in the 2016 fire. Five employees worked on the Kotlik Yupik Enterprises Storage Building located at the Kotlik tank farm. Two employees worked on the fire renovation in Scammon





Bay. Our core crew rotated between all of the projects.

With turn over, thirteen employees worked on the *Asaacarsaq* and *Tulurin*. Of these, ten employees worked on the M/V *Asaacarsaq* with four of our local people bringing it back to Emmonak from winter storage in Nome. One of YRT's local captains and

crew operated the *Tulurin* for fish tendering during the busy fishing season.

From this pool of employees YRT continues to build a core group of skilled carpenters, mechanics, equipment operators, and LCM deckhands and captains from YDFDA member communities.

YRT also has one regional administrative assistant who oversees office operations, helps with project bids and crew operations.

YRT continues to bid on construction projects in and around the Lower Yukon region with the goal of providing job opportunities to those in our region.

Yukon Marine Manufacturing, LLC



YUKON MARINE MANUFACTURING SKIFF BUILDING FACILITY (YMM)

YMM is well known in the region for the high quality of their skiffs. In 2017 they were able to complete construction on 34 new skiffs in addition to

numerous repairs to existing skiffs. 17 skiffs were sold in 2017.

14 Yukon Delta residents were employed at the YMM skiff building facility in 2017 with wages of \$335,353. A total of 354 skiffs have been built since the beginning of this program in 1999.



YDFDA's Offshore Investments

Investments In Bering Sea Fish Quota

All of the major fisheries in the Bering Sea are now rationalized, which means that of the total pounds of fish in each fishery that may be caught each year, percentages of this total catch, or quota, is allocated to fishery operators and may be bought and sold. Ownership of such quota by Yukon Delta Fisheries Development Association (YDFDA), in addition to its yearly CDQ allocations, is of primary importance to YDFDA as it allows our boats to fish at full capacity, maximizing their revenue, or allows YDFDA to lease out such quota to other harvesters to generate royalty income.

Since 1999, YDFDA has purchased substantial amounts of Bering Sea pollock, cod, crab, halibut, and black cod quota. For pollock, YDFDA has one of the largest holdings of mothership fleet pollock

quota, which we use on the OCEAN LEADER and the AMERICAN BEAUTY, which then deliver their catch to the GOLDEN ALASKA. For Pacific Cod, YDFDA owns a substantial portion of two Bering Sea Pacific Cod licenses, which is used for harvest aboard the BARANOF, as well as on other cod vessels in the Bering Sea fleet. For crab, YDFDA has made substantial purchases of Bristol Bay Red King Crab, Bering Sea Snow Crab (opilio), and Bering Sea Tanner Crab (Bairdi) quotas in the past few years. It is YDFDA's goal to purchase up to the quota ownership cap in these crab fisheries. The revenue derived from YDFDA's ownership of such quotas in all fisheries is used to support YDFDA's in-region activities, and to further the goal of economic development in our member communities.

AKULURAK, LLC

YDFDA owns 85% of the C/P *Courageous*, a 180-foot crab/longline catcher processor. *Courageous* harvests and processes CDQ and non-CDQ opilio and red king crab; Pacific cod and sablefish.



ALAKANUK BEAUTY, LLC

YDFI owns 75% of the F/V *American Beauty*, a 123-foot trawler. *American Beauty* harvests pollock for the F/V *Golden Alaska* as well as Pacific whiting. *American Beauty* provides apprenticeship opportunities for Yukon Delta residents.





EMMONAK LEADER, LLC

YDFI owns 75% of the F/V *Ocean Leader*, a 120-foot trawler. *Ocean Leader* harvests pollock for the *Golden Alaska* as well as Pacific whiting. *Ocean Leader* provides apprenticeship opportunities for Yukon Delta residents.



KISKA SEA NORTHERN, LLC

YDFI owns 45% of the F/V *Kiska Sea*, a 125-foot crab catcher vessel. *Kiska Sea* harvests king, tanner, and opilio crab. *Kiska Sea* has year-round crew positions available for Yukon Delta residents.



ROMANZOF FISHING COMPANY, LLC

YDFDA owns 41% of the C/P *Baranof*, 182-foot crab/cod catcher processor. *Baranof* harvests and processes CDQ and non-CDQ opilio and red king crab, Pacific cod, and sablefish. *Baranof* has year-round crew positions available for Yukon Delta residents.



GOLDEN ALASKA, LLC

YDFI owns 26.3% of the M/V *Golden Alaska*. *Golden Alaska* is a 305-foot pollock and Pacific whiting mother-ship that provides processing positions for Yukon Delta residents.

Board of Directors Profiles



Max Agayar lives in Alakanuk. He began subsistence fishing when he was 10 years old with his father and brother. In 1996 he and his wife purchased a commercial Yukon Permit and he has been a commercial fisherman ever since. He has been associated with YDFDA since 1995 and on the Board since 1999.



Maxine Agayar lives in Alakanuk. She grew up commercial and subsistence fishing with her family. She now fishes on her own. Her goal is to be a better person today and tomorrow than one was yesterday.



Simon Andrews lives in Mountain Village. He began subsistence and commercial fishing in his early teens. He fishes for all species of fish both winter and summer. He is pleased to represent Mountain Village on YDFDA's Board of Directors. He has been involved with YDFDA since 2007.



Elmer Beans lives in Mountain Village. He joined the YDFDA Board in 2015. He has been a subsistence fisherman all his life. He began fishing as a deckhand in 1963 and has fished on his own since 1972. His goal is to maintain the positive impact YDFDA has made on the economy of our region and always be open to new opportunities.



Marvin Deacon lives in Grayling. He has been a subsistence fisherman all his life fishing for salmon, Grayling and sheefish. He holds a Y4 Fish Wheel permit. He has been involved with YDFDA since 2006. His goal is to do his best to help the people of the Yukon River Delta.



Ivan Demientieff lives in Grayling. He is a subsistence fisherman as well as a former commercial fisherman. He uses subsistence fishing to feed his family and the people of Grayling. He is YDFDA's fur buyer for the upper river region. He is always looking to the future and moving forward in a positive manner.



Cyril Okitkun lives in Kotlik. He joined the YDFDA Board in 2017. He is a subsistence and commercial fisherman. He would like to see local leaders trained and empowered by YDFDA to lead the region into the future.



Reynold Okitkun (Papa Joe) lives in Kotlik. He joined the YDFDA Board in 2016. He has been commercial fishing since he was 13. His goal is to work for our local villages to ensure training and employment opportunities continue and to make sure that local residents have a voice on the board.



Matilda Oktoyuk lives in Emmonak. She has had life-time involvement in fishing as a commercial herring fisherwoman in Norton Sound and subsistence fish user. She has been involved with YDFDA since attending the first meeting in 1992.



Darlene Pete lives in Nunam Iqua. She grew up subsistence and commercial fishing with her father. She is now a permit holder and fishes with her children. She wants to protect the fisheries for future generations.



Stanley Pete lives in Nunam Iqua. He is a lifelong subsistence and commercial fisherman. He has fished for numerous species all over Alaska. He has a keen interest in the commercial and subsistence salmon fishery in our region. He has been involved with YDFDA since the inception of the CDQ Program in 1992.



Raymond Waska, Sr. lives in Emmonak. He has been a commercial and subsistence fisherman most of his life. He has been involved with YDFDA since its beginning and on and off the board since 2001.

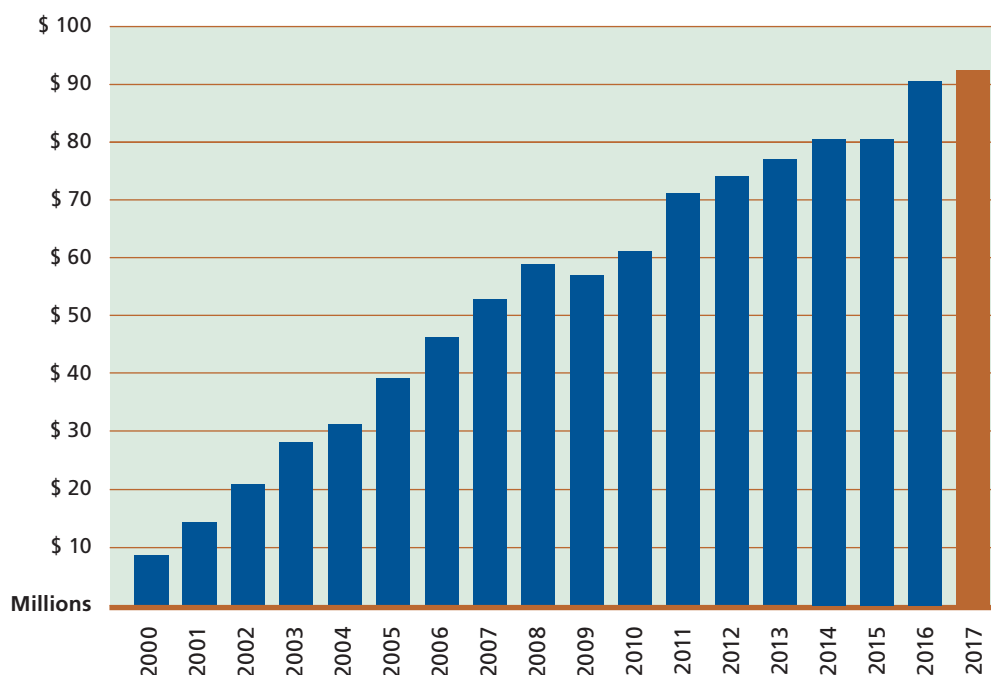


Billy N. Westlock lives in Emmonak. He has been a subsistence and commercial fisherman since he was eight years old, getting his own permit at the age of ten. He was involved in various YDFDA projects prior to joining the board in 2015.

Financial Overview 2017

YDFDA and Subsidiaries

GROWTH IN NET ASSETS (MILLIONS)



2017 was another successful year for Yukon Delta Fisheries Development Association. The company generated total operating revenues of \$48 million in 2017 compared to \$52 million in 2016. Net assets, a measure of the company's net worth, grew to \$92.8 million compared to \$90.7 million in 2016. As you can see from the chart to the left, YDFDA's net assets have grown from \$6.2 million in 1999 to \$92.8 million in 2017.

EMPLOYMENT STATISTICS 2017

		PEOPLE	WAGES
Offshore Fisheries			
Golden Alaska	A Season	21	\$ 225,666
Golden Alaska	B Season	11	\$ 125,956
Ocean Leader	A Season	1	\$ 33,739
Ocean Leader	B Season	1	\$ 14,825
American Seafoods	B Season	1	\$ 20,855
Aleutian Sable Fish Co.	A Season	3	\$ 42,340
US Seafoods, LLC	Jan–Nov 2017	3	\$ 70,000
TOTAL OFFSHORE FISHERIES		41	\$ 533,381
Other Employment			
Internships/Youth Employment		158	\$ 277,463
Other Employment		614	\$ 4,050,705
Village Representatives		6	\$ 22,500
Regional Management		4	\$ 353,829
Fishermen		436	\$ 4,619,363
Fur Traders		118	\$ 250,866
TOTAL OTHER EMPLOYMENT		1,336	\$ 9,574,726

TRAINING STATISTICS 2017

		PEOPLE	EXPENDITURE
Scholarships			
Alaska Career College		2	\$ 9,300
Alaska Vocational Technical Center		14	\$ 42,132
Alaska Christian College		7	\$ 23,967
Stanford University		1	\$ 3,500
Southern New Hampshire University		1	\$ 3,500
University of Alaska Anchorage		5	\$ 9,925
University of Alaska Fairbanks		3	\$ 10,500
University of Alaska Foundation		28	\$ 148,750
Total Scholarships		61	\$ 251,574
Other Training			
Fisheries Related		42	\$ 62,075
TOTAL		103	\$ 313,649

Yukon Delta Fisheries Development Association and Subsidiaries
Consolidated Statements of Financial Position

YEARS ENDED DECEMBER 31, 2017 AND 2016

Assets	2017	2016
Current assets:		
Cash and cash equivalents	\$ 25,217,094	\$ 20,133,068
Accounts receivable, net	5,436,575	9,198,994
Investments in marketable securities	7,076,720	–
Inventory	2,594,611	4,556,366
Prepaid expenses and other assets	456,878	464,101
Assets held for sale	154,607	–
Total current assets	<u>40,936,485</u>	<u>34,352,529</u>
Notes receivable, net	1,829,245	2,032,387
Equity Method Investments	5,204,080	5,691,208
IFQ permits and fishing rights	52,251,441	57,871,486
Property, plant, and equipment, net	5,968,187	5,849,349
Other assets	974,224	844,572
	<u>\$ 107,163,662</u>	<u>\$ 106,641,531</u>
Liabilities and Net Assets		
Liabilities:		
Current Liabilities:		
Accounts payable	\$ 2,204,933	\$ 2,582,620
Current portion of notes payable	1,164,384	1,099,072
Total current liabilities	<u>3,369,317</u>	<u>3,681,692</u>
Long-term notes payable	11,064,581	12,210,821
Total liabilities	<u>14,433,898</u>	<u>15,892,513</u>
Unrestricted net assets:		
Yukon Delta Fisheries Development Association	90,465,904	88,540,258
Noncontrolling interests in subsidiaries	2,263,860	2,208,760
Total unrestricted net assets	<u>92,729,764</u>	<u>90,749,018</u>
Total liabilities and net assets	<u>\$ 107,163,662</u>	<u>\$ 106,641,531</u>

Excerpt from Audited Financial Statements

Yukon Delta Fisheries Development Association and Subsidiaries

Consolidated Statements of Activities and Change in Unrestricted Net Assets

YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017	2016
Revenues:		
CDQ and IFQ royalties	\$ 18,123,509	\$ 19,635,705
Fish sales	20,082,000	17,666,309
Fish sales to affiliate	4,470,843	5,328,929
Other operating income	5,353,265	9,390,930
Total operating revenues	<u>\$ 48,029,617</u>	<u>\$ 52,021,873</u>
Cost of goods sold	36,262,863	41,851,504
Administrative and other expenses:		
Initiatives	2,020,565	1,100,867
Administration	3,206,854	2,935,795
Board	599,062	533,372
Impairment of long-lived assets	7,164,031	2,901,579
Total Operating expenses	<u>\$ 12,990,512</u>	<u>\$ 7,471,613</u>
Realized gain on insurance claim	4,161,569	2,050,000
Total operating income	<u>2,937,811</u>	<u>4,748,756</u>
Other income (expense):		
Interest and other income	106,718	189,140
Interest and other expense	(714,038)	(688,136)
Equity in earnings (losses) of equity method investments	(93,735)	340,145
Net other expense	<u>\$ (701,055)</u>	<u>\$ (158,851)</u>
Change in unrestricted net assets before taxes	2,236,756	4,589,905
Income taxes expense	(6,011)	—
Change in unrestricted net assets	<u>\$ 2,230,745</u>	<u>\$ 4,589,905</u>

Excerpt from Audited Financial Statements

Yukon Delta Fisheries Development Association and Subsidiaries

Transparency Report

TRANSACTION REPORTING

YDFDA reports all contractual relationships over \$40,000 between itself and its directors and officers (and their family members). There were none in 2017.

JOBS AND DRUG TESTING

Pursuant to Article 6, Section 14 of YDFDA's bylaws, a director may not simultaneously hold a full-time position of employment with YDFDA or any of its subsidiaries while serving as a director. Additionally, our bylaws prohibit a director from accepting any employment, compensation, gifts or services of any kind which are being provided in exchange for his or her action or inaction on any matter of YDFDA business. Violations of this provision constitute grounds for removal of a director from the Board of Directors. There were no such activities in 2017.

In 2005, YDFDA adopted a drug testing policy whereby all of its employees, including those of its subsidiaries, are subject to pre-hire drug screening and random drug testing during their term of employment. In addition, all YDFDA directors are subject to drug screening upon election or re-election.

DIRECTOR/EMPLOYEE RELATIONS WITH PROFESSIONAL SERVICE PROVIDERS

YDFDA reports if any officers, directors, or key employees are related by family or business to any of YDFDA's professional service providers. There were no such relationships in 2017.

PENDING LEGAL PROCEEDINGS WITH PAST DIRECTORS

YDFDA reports any pending litigation between itself and any past directors. There is no such pending litigation.

ADDITIONAL INFORMATION

There is additional information available to residents of YDFDA member communities regarding the activities of YDFDA by reviewing our Internal Revenue Service Form 990, which YDFDA files every year. A copy of this filing is available for review during regular business hours at our offices in Anchorage and is also available online at www.guidestar.org (free registration required).

Yukon Delta Fisheries Development Association and Subsidiaries

Transparency Report (continued)

DIRECTOR COMPENSATION POLICY

YDFDA compensates its directors \$400 per day for meetings and travel. If a director attends more than one meeting per day, they are compensated an additional \$100 per meeting.

Compensation for the aggregate of 17 directors for 2017 was \$130,150.

YDFDA PROFESSIONAL FEES — 2017

Legal Expenses	8,458
Accounting Fees	153,908
Consultants	301,655
Lobbying Expenses	93,777
Total	\$ 557,797

TOP FIVE EMPLOYEE COMPENSATION — 2017

Name	Title	Compensation
Ragnar Alstrom Alakanuk, AK	Executive Director	\$ 177,670
Gerry Davis Seattle, WA	General Counsel	\$ 166,459
Jenny Koenig Anchorage, AK	Finance Director	\$ 148,098
Jack Schultheis Anchorage, AK	Kwipak Fisheries Operations Manager	\$ 130,659
Landry Price Anchorage, AK	Controller and Quota Manager	\$ 112,979

Notes: Compensation is the aggregate of compensation received from YDFDA and all subsidiaries.

List includes employees of YDFDA and subsidiaries, but excludes fishermen working on a crew share basis.

Leadership

BOARD OF DIRECTORS

Max Agayar – Alakanuk	2018
Maxine Agayar – Alakanuk <i>Secretary/Treasurer</i>	2019
Matilda Oktoyuk – Emmonak <i>Vice Chairman</i>	2019
Billy N. Westlock – Emmonak	2018
Raymond Waska, Sr. – Emmonak	2018
Marvin Deacon – Grayling	2019
Ivan Demientieff – Grayling	2020
Reynold Okitkun – Kotlik	2019
Cyril Okitkun – Kotlik	2020
Simon Andrews – Mountain Village <i>Chairman</i>	2020
Elmer Beans – Mountain Village	2018
Stanley Pete – Nunam Iqua	2018
Darlene Pete – Nunam Iqua	2020

VILLAGE REPRESENTATIVES

Frank Alstrom, Jr. – Alakanuk
 Antonia Kameroff – Emmonak
 Maranda Burkett – Grayling
 Philomena Keyes – Kotlik
 Bibiana Sage – Mountain Village
 Elizabeth Adams – Nunam Iqua

STAFF

Ragnar O. Alstrom – Executive Director
 Robert Andrews – Yukon Marine Manufacturing
Operations Manager
 Jack Schultheis – Kwikpak Fisheries Operations
Manager
 Leandra Long – Kwikpak Youth Employment
Coordinator
 Marti Castle-Bickford – Yukon River Towing
Operations Manager
 Gerry Davis – General Counsel
 Jenny Koenig – Finance Director
 Landry Price – Controller and Quota Manager
 Jennifer Williams – Government Affairs
 Ruth Carter – Executive Assistant
 Douglas Redfox – YDFDA Employment and
Training Coordinator

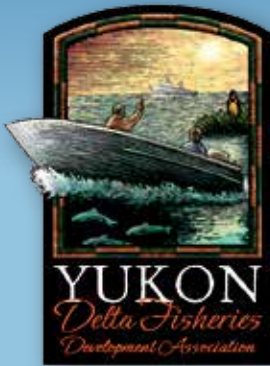
YDFI BOARD

Max Agayar
 Simon Andrews
 Marvin Deacon
 Ivan Demientieff
 Reynold Okitkun
 Matilda Oktoyuk
 Stanley Pete

SCHOLARSHIP COMMITTEE

Maxine Agayar
 Elmer Beans
 Ivan Demientieff
 Cyril Okitkun
 Darlene Pete
 Doug Redfox
 Raymond Waska, Sr.
 Billy Westlock





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